

Person Specification

Job Title: Partnerships Network Manager	Role Band O2
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Education and Qualifications

Desirable:

- Qualification in design thinking, project management, product development or relevant vocational experience

Knowledge and Experience

Essential:

- Good knowledge and understanding of available business support networks – both national and local. Established links to these networks would be an advantage but is not essential.
- Proven ability to design and conduct research projects, perform gap analyses, and reach evidence-based conclusions
- Product development or project management experience

Desirable:

- Experience of having designed and established a business support, or other partnership, network
- Ability to create and foster consensus from the whole organisation for a coherent product strategy that helps align procurement, sales, development, delivery and co-operative values
- Experience of delivering initiatives carrying wide stakeholder support and building strong relationships

Skills and Aptitudes

Essential:

- Proven management skills, able to adapt style to influence across a range of audiences and situations
- A collaborative leader with proven ability to translate ambitious programmes into effective delivery
- Evidence of diplomacy and negotiation - able to detect sensitivities, build consensus and navigate the complexities of people and workplace cultures
- Independent, imaginative, and entrepreneurial doer, willing and able to work

independently on a fast-paced project

- Ability to hit the ground running, taking up full programme management responsibilities – i.e. scope, plan, delivery and evaluate projects within budget, timeframes and to specification

Desirable:

- Quick understanding and oversight of overall operating environment (wider sector, trends and best practice)
- Strong team player with ability to be effective in a range of team roles

Values and Behaviours

Essential:

- Approachable, personable and effective at building professional relationships and partnerships for project success
- Independent and imaginative with entrepreneurial skills and able to work independently, or as part of a team
- Ability to manage work independently, through managing and planning own workload, making informed decisions with minimal input to tight deadlines

Desirable:

- Demonstrated interest in co-operative values, principles and legal forms